

CORE Client Identifier™

Executive Partner Network Referral Program

Use this tool to identify leaders and organizations in your network who would benefit from our services.

CORE FIVE — Signs of a Strong Referral Match.

IDENTIFY THE SIGNALS — CHECK THOSE THAT APPLY

- | | |
|--------------------------|--|
| <input type="checkbox"/> | Frequent employee relations issues or escalations — complaints, conflicts, or grievances are a recurring pattern |
| <input type="checkbox"/> | Gaps in manager communication, accountability, or documentation — includes frustration between management and HR around issue handling |
| <input type="checkbox"/> | Lack of consistency in how performance issues or disciplinary matters are handled across the organization |
| <input type="checkbox"/> | Lack of a clear, consistent process for onboarding managers and future management trainings — leadership is left to rely solely on handbooks and policies or outdated, ineffective training models |
| <input type="checkbox"/> | Cultural symptoms — low morale, high turnover, disengagement, or a sense of disconnect between leadership and employees |

These signs are a clear indicator of an organization primed for transformation.

We specialize in turning these exact challenges into clarity, consistency, and stronger leadership — giving your referral a proven partner to help them move forward.

IDENTIFY THE TYPE OF CLIENT

Typically, our ideal clients are the following:

Managerial Structure: Organizations with leaders in managerial roles and employees who report directly to those managers

Multiple Managers: Organizations with several managers where alignment, accountability, and consistency are inconsistent across the team

Growing or Scaling Organizations: Businesses whose internal HR infrastructure and leadership practices have not kept pace with their growth

Committed Leadership: Leaders and organizations ready to invest in building stronger, more consistent, and more accountable teams

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Thank you for your partnership.

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